

Second Quarter 2009
Vol X, Issue II

local chapter
Leaders



Linda Mazner, President
Prudential Florida Realty
(941)205-2128



Sandra Laurendine, Pres Elect
Re/Max Palm Realty
(941)628-5158



Anne Heinen, Secretary
Charlotte State Bank
(941)627-0038



Odette Embury, Treasurer
Calusa National Bank
(941)204-1603



Nancy L. Bell, VP Membership
Prudential Florida Realty
(941)380-3680

from the
President

Women's Council of REALTORS® has had some fantastic speakers in the last couple of months. Kay Keller from Florida Community Bank was well received with her talk on "Attracting New Business in a Lagging Economy" and then we had Paul Lion from Charlotte State Bank on "Wills, Trusts and how they benefit." I think all of our members took away one or two points from these great presentations. We really learn more from each of these luncheons plus they are such a great networking opportunity to work with fellow REALTORS® and Affiliates.

Nancy Bell and I are on our way to Washington, DC this coming week to attend the NAR Convention where we will be accepting our GOLD award for our Chapter for 2008 and attending many seminars to benefit our business and all of our chapter members. Each year we bring back something, and I just wish more of you were able to attend and profit from such a great educating experience.

We also have participated in our Board Events, and I invite each and every one of you to attend more of these. It is great to see our fellow REALTORS® and Affiliates and see what our Board is doing for us and show our appreciation by attending. The Special Events Committee had a "Come as You Were High School Dance", and I was disappointed to see how few of us were in attendance and the decorations and fun time was beyond expectations. Then the Board's Special Events Committee had a Cinco de Mayo this past Tuesday at the Board offices and the food and drinks were awesome. You really missed out on a great time and seeing Fig Newton in his attire was priceless. So, please, if at all possible, I am appealing to all WCR members to try and join in more activities and show our support of our Board, who support Women's Council of REALTORS® by letting us have our meetings and luncheons at the Board and not charging us for the room and helping us with many functions.

We also will be attending our District Forum in Ft. Myers on the 21st of this month, and we have 9 members going. I am pleased to have more going this year and participating. We have some of our Affiliates participating in the trade show, and I thank them from the bottom of my heart. It is going to be a great forum with Steve Onicki as a speaker and our very own Marie Avery, our Florida State President speaking. Please, if you are able to join us, do so. Great speakers and networking! Just call me for more information – 941-205-2128.

Paige Kreegel will be giving us an update on what is going on in Tallahassee at our next luncheon on June 3rd. I look forward to seeing all of you there. Have a great year and Keep Selling! Things are looking up!

We are going to shine in 2009!



Linda

LOCAL SPONSORS

Diamond:
Brian Chapman
State Farm Insurance

Ruby:
Charlotte State Bank
Connie Ritchhart

Premier Title
Maureen Rosenbaum

After A Disaster, Inc.
Robin Lindecamp

Bank of America
Green Team

Chapman Insurance Group, LLC
Brian Chapman, Jr.

STATE SPONSORS

PLATINUM:
HomeTeam Inspection Service
North American Title
Wells Fargo Home Mortgage
Magnolia Insurance

GOLD:
Bank of America
Stewart Title Guaranty
X-Caliber Title Inc.

SILVER:
Anderson Auctions
Attorneys Title Insurance Fund
Bright House Networks
Harper & Pinzino Island Realty
Hughes Exterminators
Paul Homes
RE/MAX Alliance Group

THANK YOU SPONSORS!!!!



MARK YOUR CALENDARS!

General Membership Meetings
The First Wednesday of Each Month

11:15AM (Registration/Check-In)

PG-PC-NP Association of Realtors®

3320 Loveland Boulevard
Port Charlotte, FL 33980

Cost: Members - \$10.00 Guests - \$13.00

Look for your eVite Invitation!

Please respond prior to noon
On the MONDAY before the meeting

GOVERNING BOARD MEETINGS

The Fourth Thursday of Each Month

8:30AM

PG-PC-NP Association of Realtors®

3320 Loveland Boulevard
Port Charlotte, FL 33980



COMING UP IN JUNE & AUGUST

Wednesday – June 3

Update on Tallahassee
Paige Kreegel
State Representative

July – NO MEETING

Wednesday – August 5

**Upcoming Projects/
Improvements**
Kelly Shoemaker,
Assistant County Administrator

Past Presidents

2008	Sharon Neuoffer
2007	Kathy Delorenz
2006	Karen Rolland
2005	Carol Pickford
2003&2004	Nancy Bell
2002	Nancy Dean
2001	Rosemary Mahoney
2000	Vicky McPhee
1999	Sue Ann Meyer
1998	Jeanine Gonsales
1997	Bob LaPietro
1996	Terri Jackman
1995	Virginia Casad'
1994	Pauline Moore
1993	Jan Hunter
1992	Suzanne Tuscano
1990&1991	Geri Shayman
1989	Dale Fulone-Phillips
1987&1988	Patricia Case
1986	Jean Graham
1985	Margaret Hutchinson
1984	Ellen Simoni
1983	Kay Gaines
1982	Pauline Moore
1981	Norma Weyrick
1980	Norma Morris
1979	Norma Henry
1977&1978	Mariechan Smith



Affiliate Spotlight: **Sandy O'Grady**

Sandy graduated with honors in 1983 from Kirkwood Community College in Cedar Rapids, IA in the Paralegal Program, which is affiliated with the University of Iowa Law School. She has been married since 1987 to a military man, who is a Viet Nam Vet and who remained in the Army Special Forces for 20 years.

Sandy has been working in the title business since she left Iowa, where she worked for an attorney in the State of Delaware, where only attorneys could do title. At one point, she moved and instead of working for an attorney, she worked in the lending arena. She started working for Society for Savings; and with all of the acquisitions and mergers she went through, including several name changes of the institutions for which she worked, she ended up with Chase Manhattan. The third year Sandy worked for them she was in their President's Club (a national top producer). She left the rat-race and went back to work for another attorney in the community doing title work again. She has been doing either title work or lending for 23 years.

She moved to Florida and went to work for the Charlotte County Sheriff's Office in April of 2000 in the major Crimes unit as a secretary, a no stress job compared to where she had been. She started Suncoast One Title, Inc. with a partner in June of 2004 and became the total owner in 2005. Sandy says, "I try and do everything I can to furnish the client with, not only the best product that they can get from a title company, but with the least expense and the most personable service. Our Motto is 'We're Open for Closing'. We try to fit into the client's situation instead of having them fit into ours. We will travel to their homes, real estate offices, etc. - anything within reason."

Their title searches, exams and commitments are done by Stewart Title, their underwriter. Sandy states, "With them doing that for us, we are assured that things are done absolutely correctly because they have a full staff of attorneys that do nothing but title work all day long. Of course there are things that title agents just can't do and then we are more than happy to hand those jobs off to an attorney, and we do have several in town that have done legal work for us and we have a very good relationship with them. Because of working for attorneys for several years, I have a good practical back ground."

Sandy's hobbies are painting and dogs. Her office is in the building close to Charlotte Regional Medical Center on Scott Street in the same building with Timeless Image and Dr. Charlene Okomski, Illusions Salon, The Frame Store and the Medical Supply Store among others. Sandy says, "It's very easy to find and everyone should know where Timeless Image is. I think she sees everyone in the county. My office is in the back under the Fisherman's Village billboard.

As an Agent for Stewart Title, in 2006 Sandy was one of the leading agents at their awards ceremony. Sandy says, "That has to do with quality and quantity of which the quantity is lacking this year due to the economy. I have to blame it on something now, don't I?"

WCR VISION STATEMENT:

Through our influence as successful business professionals, women will effect positive change in the profession and in the broader community.

WOMEN'S COUNCIL MISSION:

We are a network of REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.



The WCR Sponsorship Committee is still looking for sponsors and volunteers to help with acquiring new sponsors. This is a big challenge for the Chapter for 2009 and your support would genuinely be appreciated. To become a sponsor or work on the committee, please contact Candy Seward at 866-671-1230 or 570candy@tampabay.rr.com The fees have been reduced for 2009 and the details are below:



SPONSORSHIP INFORMATION

Punta Gorda – Port Charlotte – North Port Chapter

WCR SUPPORTER \$100

Name recognition at all of our meetings and on our emails

ALL RUBY, GOLD, DIAMOND, AND PLATINUM SPONSORS RECEIVE:

- Recognition at every General Meeting (signage)
- Recognition in the Chapter's quarterly on-line Newsletter
- Recognition, a link to your company's website and a mailto: link on the Sponsors' page on the Chapter's website at www.WCR-CharlotteArea.com
- Image space(s) and sponsorship medallion(s) highlighting your member employee(s)' entries in the Chapter's online membership rosters
- Links to your company's website from your member employee(s)' roster entries

RUBY SPONSOR - \$250

- Display your company's materials on a shared table (with other ruby sponsors) at one Chapter Meeting during the sponsor year.
- Opportunity to recognize Past Presidents, Guests, or give an Inspiration at one monthly meeting per year.
- One image (business card proportioned) space, one sponsorship medallion and one website link on a single WCR member entry on the appropriate roster page of the Chapter's website.
- Shared signage on the Registration and Queen of Hearts tables at the Chapter meetings.

GOLD SPONSOR - \$450

- Display your company's materials on an exclusive table at one Chapter General Meeting during the sponsor year.
- Opportunity to recognize Past Presidents, Guests, or give an Inspiration at one monthly meeting per year.
- Image (business card proportioned) spaces, sponsorship medallions and website links for up to two WCR member entries on the appropriate roster pages(s) of the Chapter's website.
- Shared signage on the Registration and Queen of Hearts tables at the Chapter Meetings.

PLATINUM SPONSOR - \$600

- Display your company's materials on an exclusive table and be allowed one minute to speak from the lectern at one Chapter General Meeting during the sponsor year.
- Opportunity to recognize Past Presidents, Guests, or give an Inspiration at one monthly meeting per year.
- Image (business card proportioned) spaces, sponsorship medallions and website links for each WCR member entry on the appropriate roster pages(s) of the Chapter's website.
- Shared signage on the Registration and Queen of Hearts tables at the Chapter meetings.

DIAMOND SPONSOR - \$800

- Display your company's materials on every table and be allowed up to three minutes to speak from the lectern at one Chapter General meeting during the sponsor year.
- Opportunity to recognize Past Presidents, Guests, or give an Inspiration at two monthly meetings per year.
- Shared banner signage with other Diamond Sponsors to be displayed next to the lectern at every Chapter General meeting and all special events.
- Image (business card proportioned) spaces, sponsorship medallions and website links or each WCR member entry on the appropriate roster pages(s) of the Chapter's website AND
- An image (your logo or a picture) randomly displayed (frequency will be dependent on the total number Of Diamond sponsor(s) on the Newsletter Page of the Chapter's website.



**Realtor® Spotlight
Nancy L Bell**

I use the initial “L” because there are so many Nancy Bells from New Jersey to Florida. I was born in Philadelphia, Pennsylvania but never lived there. I lived in Southern New Jersey until moving to Florida in 1992. I met my husband, Fred, when I began working after finishing high school and college, at a Chevrolet Dealership. Little did I know that someday we would own the dealership. It was a great life and then Fred said he wanted to retire to either California or Florida. I’m glad we chose Florida. So in 1990 we bought a lot in Burnt Store Isles and started construction in 1991. In 1992, we left New Jersey for our home in Paradise. The only negative was leaving our son, Chip, who was going to college up there and living in our house. But on October 17, 1992, we moved into our new home. Four days later Fred woke with flu symptoms. Six months later he passed away with Leukemia. I made the decision to stay here and continue on with what we had planned in retirement. I did not want to return to the gray winters. I have never been sorry for that decision. Our northern friends came to visit and decided that they wanted to live here, as well, so I got my Real Estate license and have sold 9 homes to my friends with the anticipation of more to come.

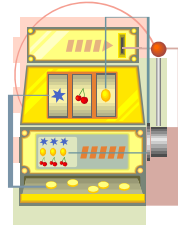
I joined Prudential Village Realty in 1999 and have never worked for another company. I have been Trainer, Coach, Manager and Event Coordinator. I love what I do and all of the friends that I have made in this profession, both with co-workers and customers.

My son still lives in New Jersey and was married two years ago, so now I have a daughter-in-law and she brought along two grandchildren to add to our family. Life is good!

My Think Positive attitude has kept me an upbeat person who really enjoys smiling and making others smile.

ROSE APICE, WAYS & MEANS -
UPCOMING EVENTS!

May 16th – Hardrock Casino



June 25th – WCR Night at Visani's - \$10.00/PP



July 18th – Christmas in July Bingo/Lunch



August 22nd – Moonlite Bowling



***For more information,
Call Rose Apice
941-255-0377***

WCR MEMBERS AT WORK!!!



WOMEN'S
COUNCIL
OF
REALTORS®

AT THE
COME AS
YOU WERE
HIGH
SCHOOL
DANCE

WCR members Kim Service, Odette Embury and Sharon Neuhofer serving beverages for donations to benefit WOMEN'S COUNCIL OF REALTORS – this was a great event!

