



July, August, Sept, 2007
Vol VII, Issue V

local chapter
Leaders



Kathy Delorenz, President
RE/MAX Properties
(941)456-0371



Sharon Neuhofer, Pres Elect
Coldwell Banker Sunstar
(941)255-7284



Lorrie Tanksley, Secretary
Coldwell Banker Sunstar
(941)627-8110



Gail Dugas-Smith, Treasurer
Coldwell Banker Sunstar
(941)255-7264



Linda Mazner, VP Membership
Prudential Florida WCI
(941)205-2128

from the
President

On July 20th the District Forum was held at Laurel Oaks Golf and Country Club in Sarasota. The keynote speaker was Lee Knapp from Knapp Consultants. Lee gave a wonderful presentation about "Joining the Winners Circle." She reminded us to get to know our selves better using SWOT by reviewing our strengths, weaknesses, opportunities and threats. She also reminded us that change is inevitable, growth is optional. We can make a difference with our positive attitude. (Is yours worth catching?)

Lee also made us aware of the "Law of Attraction", we get what we wish for. Advance planning is the first step to exceeding expectations. She encouraged us to plan, prepare and practice. Make patience and time work for you. Thoughts become things, choose the good ones. You are worthy of abundance in all areas of your life. Run a great race, be prepared, stand out, dare to be different. Celebrate your success. The will to try it and the faith to believe it's possible. She also reminded us to surround our selves with positive people. Join the winners circle, renew your Women's Council membership and get involved, we have many winners on board, so if you wish to win instead of just placing or showing... share your special magic with our group and invite your winner friend to join us as well.

Sherri Meadows, our state President also spoke about the value and benefits of Women's Council. She spoke about local and state chapters and nation wide network which gives Women's Council its strength and continuity. She reminded us to use the referral roster and referral network and to take advantage of state and regional networking opportunities. Getting involved with Women's Council gives great opportunities for professional development as well as personal growth. Remember there is a PMN class offered in Buena Vista at the FAR conference in August. Take this time to build your skills and put a few more tools in your tool box. Affiliate members and Realtors alike can benefit from these educational opportunities that help build great business skills.

If it is to be it is up to me! Would you bet on you? Join the winners circle and get involved! I have found our membership to be a delightful, daring and dynamic group. I would like to see each of you get some of the many benefits I have enjoyed since becoming a Women's Council member: wonderful friends, great educational opportunities and an opportunity to serve. Membership has enhanced my real estate skills and given me opportunities to stretch my wings in a supportive environment. Thank you for the opportunity to serve our local chapter. I wish you a happy, healthy and prosperous future.

LOCAL SPONSORS

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Nan Harper-Realtor
Kenyon Real Estate
National City Mortgage
South Shore Homes & Properties
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THANK YOU SPONSORS!!!!

MARK YOUR CALENDARS!!!

General Membership Meetings
1st Wednesday of each Month at
Association of Realtors
3200 Loveland Blvd, Port Charlotte
RSVP to Jeannie Davis (941) 423-3093
On or before the **Monday** before the Meeting.

Governing Board Meetings
3rd Thursday of each Month
@Board of Realtors
3200 Loveland
Port Charlotte

General Membership
Meeting
9/5/07
Annual Election

Annual Meeting
Las Vegas, NV
November 12-16
@TBA

New Member Orientation
9/17/07 9 A.M.
Board of Realtors
Port Charlotte

From the Desk of the Hospitality Chairman



Just a little reminder note that I need all of our members to assist me in "keeping your ears and eyes open" for our Committee. Please e-mail or call me @ 235-6540, if you know of a member who is in the hospital or if a member Has lost a loved one. I want to especially thank our Realtor members who keep vigil for me as Affiliates do not see the notices in Ares.

Jean Green, Hospitality Chairman

DON'T FORGET...

Canned goods, cell phones & eyeglasses are being collected at EVERY monthly WCR meeting. Collection boxes are available at the Board of Realtors and the Prudential Florida WCI Realty in Punta Gorda.



Our deepest sympathy goes out to Cynthia Logan, Coldwell Banker Sunstar on the recent loss of her mother.



Past Presidents

| | |
|-----------|--------------------------|
| 2006 | Karen Rolland |
| 2005 | Carol Pickford |
| 2003&2004 | Nancy Bell |
| 2002 | Nancy Dean |
| 2001 | Rosemary Mahoney |
| 2000 | Vicky McPhee |
| 1999 | Sue Ann Meyer |
| 1998 | Jeanine Gonsales |
| 1997 | Bob LaPietro |
| 1996 | Terri Jackman |
| 1995 | Virginia Casad' |
| 1994 | Pauline Moore |
| 1993 | Jan Hunter |
| 1992 | Suzanne Tuscano |
| 1990&1991 | Geri Shayman |
| 1989 | Dale Fulone-Phillips |
| 1987&1988 | Patricia Case |
| 1986 | Jean Graham |
| 1985 | Margaret (Peg)Hutchinson |
| 1984 | Ellen Simoni |
| 1983 | Kay Gaines |
| 1982 | Pauline Moore |
| 1981 | Norma Weyrick |
| 1980 | Norma Morris |
| 1979 | Norma Henry |
| 1977&1978 | Mariechan Smith |



Realtor Spotlight, Gail Dugas-Smith

Originally from New England (Rhode Island to be exact), my husband and I relocated to sunny Charlotte County Florida back in late 2003 to escape the cold and that dreaded 'snow.' I realize some people actually enjoy the snow, but we were ready for a change in climate. Having been a REALTOR there for several years prior, and enjoying the many customers I worked with, it seemed only natural that I would continue in the profession here. In addition to the years in real estate up north, my diverse background includes 12 years at the corporate offices of CVS pharmacy, as well as 15 years in inside sales positions in successful marketing firms in New England.

My husband, a retired police officer, and I reside in Port Charlotte, FL, along with our two dogs, Buffett (yes, we're Parrotheads!) and Shadow (also a retired police officer). Our two-legged family members, a grown son and daughter, as well as many other endearing family members, still reside in New England, which gives us great reasons to travel up there in the warm weather and enjoy all the great food!

In 2004, I joined the Coldwell Banker Sunstar Realty office on Kings Highway in Port Charlotte, FL. I am very pleased and excited with the many relationships I have experienced since arriving in Port Charlotte, and look forward to meeting and hopefully working with many more of you!

In addition to many professional real estate and civic affiliations, I am a Certified Notary Signing Agent, and as a Notary Public, perform marriage ceremonies.



Affiliate Spotlight, Victoria Donaldson

Hello. My name is Victoria Donaldson. I was raised in the fabulous Florida Keys. My husband and I relocated to Southwest Florida in 1996. Soon after moving our dream became reality. We bought our first home. Wow! What an experience!

I have been excelling at residential lending for over 12 years and believe that delivering excellent service and understanding each clients individual needs are very important. Being able to offer numerous loan programs will add to the positive experience you deserve. Building relationships and helping others pursue their dreams of homeownership and financing is what I look forward to each new day. If you or someone you know are looking to receive friendly and professional mortgage assistance feel free to contact me directly for a free consultation.



WCR VISION STATEMENT:

Through our influence as successful business professionals, women will effect positive change in the profession and in the broader community.

WOMEN'S COUNCIL MISSION:

We are a network of REALTORS empowering women to exercise their potential as entrepreneurs and industry leaders.





WCR GIVES YOU THE WORLD!!!!

Women's Council of Realtors 2007 Trip Award Raffle!!!

A chance to win a fantastic vacation package to one of the following exciting locations!!!

Belize Maya Ruins & Snorkel Trip

Trip for 3 which includes
Round-trip airfare from Ft. Myers to Belize
8 days, 7 nights at the SunBreeze Hotel in San Pedro,
Ambergris Caye 2 Snorkel trips & 1 Lamanai
Maya Ruin Trip including Breakfast, lunch
and refreshments



Alaska Cruise

Trip for 2 includes
7 days on a Celebrity Cruise Line
In a balcony cabin
Round-trip cruise leaving from Vancouver
Airfare is not included on this trip.

Aruba



Trip for 2 including
8 days & 7 nights at the Hyatt Regency
Resort; Ocean view room. Round trip
airfare from Ft Myers.
Hotel, taxes & airport transfers included.

“Merry Ireland”

Trip for 2 includes 8 days fully
escorted tour of Ireland. Overnight
stays in Limerick, Dublin & Killarney.
Most meals included, along with round
Trip airfare, hotel, tour guide and sight-
seeing services.

“Wonders of Egypt”



This is a trip for 2 which includes
Round-trip airfare from Ft. Myers to Cairo
10 days & 9 nights. This is an escorted tour,
with stops along the way at Luxor, Edfu,
Kom Ombo, Aswan & back to Cairo.
Most meals are included.

- **TICKETS ARE \$5 EACH**
- **DRAWING WILL BE HELD DECEMBER 5TH AT INSTALLATION BANQUET. WINNER NEED NOT BE PRESENT TO WIN!!!**
- **SOLD TICKET STUBS SHOULD BE RETURNED TO YOUR WCR ASSIGNED COMMITTEE MEMBER**

STANDING COMMITTEES

James Jerome
By Laws
(941) 979-4480

Sharon Neuhofer
Education & Program
(941) 815-0586

Karen Rolland
Nominating
(941) 628-6477

Candy Seward
Sponsorship
(866) 671-1230

Patti Huro
Ways & Means
(941) 916-1373

Bob LaPietro
Audit
(941) 286-7834

Kay Keller
Awards & Recognition
Parliamentarian
(941) 637-0586

Vicki Johnston
Correspondence
(941) 979-2515

Maureen Rosenbaum
Community Needs
Tuition Assistance
(941) 235-3116 x206

Jean Green
Hospitality
(941) 456-0629

Nancy Bell
Major Fund Raiser
President's Book
(941) 205-3252

Carol Pickford
Marketing/Publicity
(941) 205-2099

Marianne Lilly
Newsletter
(941) 764-7585

Robin Lindcamp
Photography
(941) 639-2511

Ken Rolland
Website/Roster
(941) 628-8816

Jeannie & John Davis
Reservations
(941) 423-3093

Nicholas Worden
Budget and Finance
(941) 235-5850

Kathy Garrity
Critical Issues
(941) 426-2605

Vicki McPhee
PMN Committee
(941) 255-9649

A MESSAGE FROM PATTI HURO:

Hi everyone, I just want to give you a little update as to where we are with the sales of the raffles. As of August 8, 2007, there have been only 280 ticket stubs turned in, we need to sell 900 to break even. I know we have until the beginning of December to sell them, but please, do not put this off until the end. Remember, we are having a contest to see who sells the most & that person will receive 10 free tickets. The unofficial leader at this point is Rose Aspice. We have a total of 5,000 tickets to sell so ask everyone you know. Here are just some suggestions as to who or how to sell them. Give them as a closing gift, give to the wait staff as part of their tip along with your business card, ask the people at your church, people at your kids sporting events, take them to conventions & chamber meetings, Elks, or Kiwanis meetings. I think you get idea, just take them wherever you go! Thank you in advance for all your help and support in this Ways & Means event. If you need more tickets, or would like to turn in the money & the ones you have already sold, please contact your team leader either, Patti Huro at 941-916-1373, Tracie Schuman at 941-429-8111, James Jerome at 941-228-0906.



Marcia Cullinan
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2120 Kings Hwy
Port Charlotte, FL 33980
(941)258-3474, office
(941)662-5878, Cell
Mcullian@nbswf.com

Christine Enberg
Regions Mortgage
4255 Kings Hwy.
Port Charlotte, FL
(941)766-8670, Office
(941)268-3391, Cell
(941)624-4043, Home

OFFICER NOMINATIONS:

| | |
|-------------------|-----------------|
| President Elect: | Linda Mazner |
| VP of Membership: | Diana Lund |
| Treasurer: | Carol Pickford |
| Secretary: | Lorrie Tanksley |

**Election to be held at the
General Membership Meeting on
9/5/07.**

Be sure to Vote!!!

